



April 6, 2015

Greetings and welcome to Elekta!

We announced on April 1, 2015 that we have established a direct sales and service business in Mexico. As part of this activity, Elekta has formed a new company in Mexico, Elekta Medical S.A. de C.V. and has acquired certain assets of Asesores Electrónicos Especializados S.A. de C.V. (AEESA), Elekta's distributor in Mexico for all oncology hardware, software, treatment planning, and brachytherapy products. As many of you know, Elekta and AEESA have been working together since 2001 to increase our customer focus and business expansion in Mexico.

Elekta has built a great reputation not only by developing world-class clinical solutions and services but also by acquiring companies that are the very best at what they do.

Effective immediately, Elekta Medical S.A. de C.V. will assume all existing and offered customer service contracts and service obligations from AEESA that pertain directly to all Elekta oncology hardware, software, treatment planning and brachytherapy products. Elekta Medical S.A. de C.V. will also assume responsibility for direct sales, project management, and marketing activities for all oncology hardware, software, treatment planning and brachytherapy products within Mexico, as well as provide new service and software support contracts for Elekta products coming off the original equipment warranty or service contract renewal.

This activity will further improve our service to patients, health care providers and health care systems throughout Mexico.

From an operational perspective, your sales and service contacts remain unchanged, but should you have any questions, please contact Peter Gaccione, Senior Vice President & Head of Mexico, at [Peter.Gaccione@elekta.com](mailto:Peter.Gaccione@elekta.com) or call your support line directly +52 (55) 5564 8184 for more information.

Sincerely,

A blue ink signature of Niklas Savander.

Niklas Savander  
President and CEO

A blue ink signature of Peter M. Gaccione.

Peter M. Gaccione  
Sr. Vice President & Head of Mexico